

SOFTWARE DEVELOPMENT
DISTRIBUTION
SALES
STAFFING
SUPPORT

Propalms Network Private Limited is a privately held company providing IT services in emerging technology solutions in Indian subcontinent and APAC. Propalms Network has two major business units:

- a) Product Development Division
- b) IT Services Division

PRODUCT DEVELOPMENT SERVICES

Propalms Network provides offshore development, QA and support services to product based companies and tier 2 ISVs. Our array of services includes product development, enhancements, sustenance support, re-engineering and software testing. Our core competency lies in development and maintenance of distributed and enterprise-wide robust applications in network security, remote access and virtualization space. We understand your business, your customers, share a common goal and help you achieve your objectives. We offer affordable solutions to enterprises seeking to outsource their engineering partly or setting up an ODC in India. Our expertise is in Linux/Windows/MAC OS X in application/kernel space using open systems, web technologies and Microsoft technologies.

TECHNICAL EXPERTISE AREA

PLATFORMS: Microsoft / Linux / MAC OS X / Open Source

APPLICATION DEVELOPMENT FRAMEWORKS: .Net 3.5, QT, MFC, Java, COCOA,

LANGUAGES: C/C++/C#, QT, Java

WEB TECHNOLOGIES: ASP.Net, HTML, PHP, JavaScript, CGI, XML, XSL, flash, flex

DRIVER DEVELOPMENT: TDI, WFP, NDIS, Generic Network Drivers, Filter drivers

SECURITY: SSL, X.509 authentication & management, Desktop Security Management, IP Tables

NETWORKING: TCP/IP, HTTP, Network Stack Filtering, Firewalls, Routing Protocols, VLANs,

VIRTUALIZATION: Integrating with virtualization management Suites, remote computing, RDP, SPICE

IT SERVICES

Propalms Network's IT services division provides value added distribution and extended support services to vendors, partners and customers. Propalms Network product portfolio addresses current and future IT needs of SMB and Enterprises helping them deliver applications securely and efficiently to users irrespective of their work location.

We focus in following domains

1. Application Delivery for organizations with local and remote users
2. Secure remote access to applications and network resources for remote users
3. Cost effective branch office connectivity option using VPN over Internet
4. Small and large scale implementation of stronger authentication systems for financial and government institutions
5. Hosting platforms for ISPs and Enterprises
6. Application and Desktop Virtualization solutions

Propalms Network has partnered with emerging technology companies to market and sell their products in India. Propalms Network evaluates the emerging technologies and their market potential as per Indian market. Once a product is selected, Propalms Network will become master distributor for these products in India and will be responsible to hire and build channel partner network for these products. Propalms Network helps the channel partners sell the product to potential clients by providing training and on-field support. Propalms Network also builds value added services around the product and offers a complete solution to its clients.



delivering **VALUE**



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VISION

TO ESTABLISH PROPALMS NETWORK A PIONEER IN NEXT GENERATION COMPUTING SOLUTIONS TO DELIVER HIGHLY FLEXIBLE COST EFFECTIVE REMOTE ACCESS AND INFORMATION SECURITY INFRASTRUCTURE FOR ORGANIZATION OF ANY SIZE.

TEAM

Propalms Network's team has diverse experience of more than 50 years in developing and selling technology products in India. The team is highly focused with solid experience in network security and remote access space with technologies like SSL VPN, Terminal Services Management, Two factor authentication solutions, Server Virtualization and application virtualization.

Owen Dukes, CEO

Owen brings with 20+ years of sales and business development experience to Propalms. A serial entrepreneur, Owen has held CXO positions in multiple companies. He founded Protek Capital Inc, listed on NASDAQ under symbol PRPM. Owen is a chief mentor for strategic and operations projects at Propalms.

Naveen Merudi, Co-Founder, Head Sales

Naveen heads the IT services division and looks after the whole sales operations. Naveen has more than 15 years of experience in direct and channel sales. Prior to Propalms, Naveen headed sales team for NeoAccel and vFortress and established the company brands in India. Naveen continues to service its customers with Propalms products.

Vijender Yadav, Co-Founder, CTO

Vijender manages the engineering division at Propalms Network and is responsible to evaluate and develop useful solutions using emerging and proven technologies. His 8+ years of engineering experience included working with startup NeoAccel and software giant Patni Computer.

Sunil Attarde, Director – Consulting Services

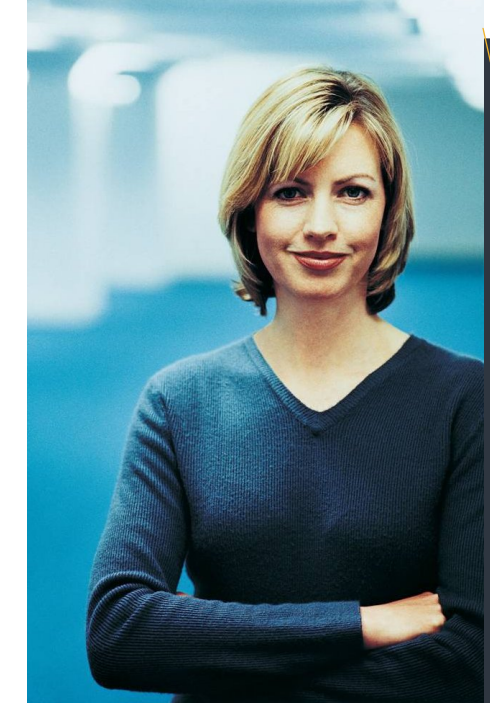
Sunil is a Software industry veteran with over 25 years experience, has varied experience in application and product development area. His expertise is in managing large customer relationships, including ODC setup, delivery management oversight. He has also worked with software engineers and specialist from various geographies; North America, Europe and APAC.

Mohan Bhat, Co-Founder, Head Pre-Sales

Mohan is responsible for the technical sales and support pertaining to the company. With more than 12 years of experience, Mohan's expertise helped startups vFortress and NeoAccel find their first 100 customers in India and establish their brand.

Balaji Rajgopalan, CFO

Balaji is a dual edged sword with experience and expertise in large financial IT projects as well as managing finances for large organizations. He is a CA with 10+ years of experience in IT projects. He has worked with Oracle, Infosys, NSE and ANz Grindlays Bank PLC. Recently Balaji has ventured into finance portfolio management.



MARKET ANALYSIS

In today's time when organizations are pressed hard to reduce operating cost and increase efficiency, it is required of them to invest in data and application consolidation solutions. These solutions bring down the opex cost drastically with the high ROI over time. Few direct and indirect benefits are:

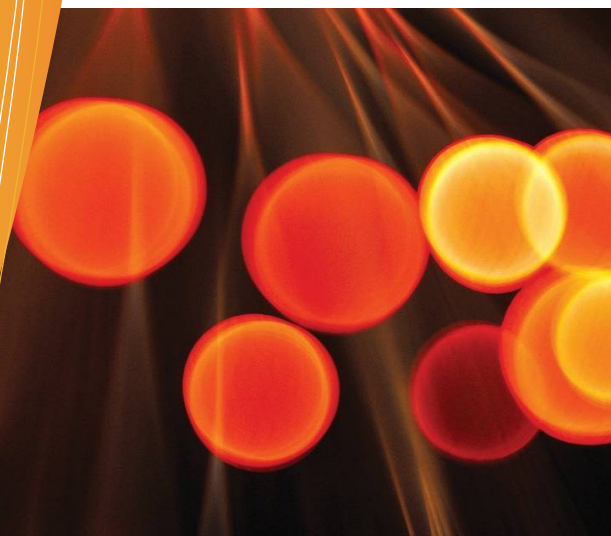
1. Information security increases multiple folds. Data never leaves datacenter.
2. Application management is reduced drastically as the application runs in datacenter. Zero end user management.
3. Granular access control to every corporate resource
4. Better resource utilization and usage monitoring

Application/Data consolidation using server based computing technologies like terminal services is long known.

Though server based computing and cloud computing bring exciting features, there is no single solution to build a fully hosted application infrastructure. There are different solutions to address different needs of application consolidation infrastructure like underlying platform, Application Delivery and Management Solution, Authentication and Authorization solution, connectivity, secure access and monitoring and control.

Propalms Network offers arrays of products that helps organizations of any size move applications and desktops to data-center and make applications and desktops available on demand, just anywhere.

KEY CLIENTS



Enterprises have been using terminal services along with management products like Citrix for years. But the SMB customers are still using traditional methods of application delivery which is more desktop processing oriented. Most of them cannot afford to buy costly solutions like Citrix. With new age application virtualization and cloud computing technologies nearing maturity it will be possible to host applications just anywhere with user unaware of the application source. This will make application and data consolidation technologies affordable organizations of all sizes.



DELIVER YOUR TS APPLICATIONS OVER A BROWSER TO THINCLIENTS, PC, MOBILE DEVICES



SSL BASED VPN ENABLES SECURE REMOTE ACCESS FROMANYWHERE, ANYTIME



VIRTUALIZE USERS WORK SPACE AND DELIVER DESKTOPS FROM DATACENTER



HIGHLY DYNAMIC CLOUD BASED EMAIL MANAGEMENT SYSTEM FOR ISP & ENTERPRISES

